



RAISE  
THE  
BAR

# Nonprofit Leadership BINGO

DONORS & GIVING

Reviewed current tax rules before my next donor meeting

Met with 5 donors (virtual or in person) this month

Made 3 donor check-in calls in one week

Reviewed giving patterns for top 10 donors

Sent 3 personal thank-you or impact emails without asking for money

CAPACITY & OPS

Documents 3 tasks currently delayed due to capacity

Simplified 1 internal process into fewer steps

Tracked where my time went for one full week

Removed 1 task or report that no longer adds value

Clarified ownership for 1 recurring responsibility

RESOLVING FRICTION

Removed 1 unnecessary approval step

Documented 4 things that clearly aren't working

FREE  
SPACE

Removed 1 outdated goal or initiative

Documented one recurring workflow in SOP format

TOOLS & SKILLS

Learned 5 functions of our CRM that I did not know before

Wrote down 3 steps for a task that lived in someone's head

Reduced redundancy in tools or workflows

Used AI to improve 2 workflows in my daily responsibilities

Blocked off 3 times on my calendar for strategic thinking

LEADERSHIP

Noticed and named 3 real wins from the past month

Said no to 1 request that didn't align

Spent time seeing our programs & impact in action

Spoke directly with someone served by our work

Blocked 90 minutes for strategic thinking